

Message Text

UNCLASSIFIED

PAGE 01 BONN 13219 121829Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----128869 131936Z /42

R 121632Z AUG 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0620
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 13219

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - OSHKOSH TRUCK CORPORATION,
OSHKOSH, WISCONSIN

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

INDUSTRIEMASCHINEN HANDELSGES. K.W. SCHUBERT
FRIEDRICH-KAHL-STRASSE 17
6000 FRANKFURT-M-90
CONTACT: K.W. SCHUBERT, PRESIDENT
PHONE: 0611-785081
TELEX: 04 14460
COMMENT: LARGE DISTRIBUTOR AND IMPORTER OF FORK LIFT
TRUCKS AND POWER CRANES, HAS FIVE BRANCH OFFICES IN
WEST GERMANY, ONE IN AUSTRIA. 140 EMPLOYEES, ANNUAL
BUSINESS VOLUME DM 18 MILLION. REPRESENTS NISSAN-DATSUN
CONSTRUCTION EQUIPMENT IN WEST GERMANY.

FIRMA FRANZ LEHNER
-NUTZFAHRZEUGE-
DACHAUER STRASSE 457
D-8000 MUENCHEN 50
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CONTACT: HERR PODOLL, SALES MANAGER
PHONE: 089/145031
COMMENT: THIS FIRM INDICATED TENTATIVE INTEREST IN
SUBJECT PROPOSAL. AFTER MORE CAREFUL REVIEW OF U.S.
FIRM'S PROSPECTUS AND AFTER ESTABLISHING WHETHER OR
NOT THE AMERICAN FIRM'S PROGRAM IS ACCEPTABLE BY
GERMAN STANDARDS, THE MANAGER OF THE GERMAN FIRM,

HERR PODOLL, WILL NEGOTIATE DIRECTLY WITH OSHKOSH TRUCK CORPORATION. GERMAN FIRM WAS ESTABLISHED IN 1925, EMPLOYS 400 PERSONS AND REPORTS AN ANNUAL TURNOVER OF DM 25 - 30 MILLION. FIRM ENJOYS A GOOD REPUTATION AND IS CONSIDERED TO BE A SUITABLE BUSINESS PARTNER.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN13219
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770293-0042
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770869/aaaacfyy.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 30-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1622418
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - OSHKOSH TRUCK CORPORATION, OSHKOSH, WISCONSIN THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/5a31105c-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009